

## **Firm History**

The firm was founded in 1983 with Martin "Art" Walsh, Thomas Colucci, Nicholas Malinchak and Jerry Emrich. The firm has always provided commercial real estate services with a broad and diverse practice specializing in land development, urban planning and zoning. The firm represents the Northern Virginia real estate community which includes developers, builders, property owners and financial institutions. The firm counsels clients on matters from evaluation of development and zoning feasibility through the zoning and permit approval, construction and post-construction processes.

Nan Walsh is the managing shareholder for the 30+ attorney firm with offices in Arlington, Prince William and Loudoun counties. The firm has been instrumental in rezoning for the Arlington Courthouse Plaza, Fairfax Government Center, Laurel Hill (formerly Lorton Prison) and relocation of Gannett, USA Today Headquarters to Fairfax, as well as many of the development approvals in and through the Metro corridors, including the Rosslyn, Courthouse, Clarendon, Ballston, Dunn Loring and Vienna station areas.

Mike Lubeley joined the firm in 1984 with the opening of the Prince William County office. The Prince William office subsequently grew with the addition of John Foote and Garth Wainman from Reed Smith Hazel and Thomas' Manassas office. Nick Malinchak retired in 1995, but the firm added a Leesburg office in 1998 with the addition of J. Randall Minchew as managing shareholder for Leesburg.

The firm has maintained a strong commitment to the communities in which it practices, serving on chamber of commerce and other agencies' boards of directors, giving generously to charitable causes, and hosting an annual golf tournament fundraiser for the Juvenile Diabetes Research Foundation.

Today the firm operates three offices serving the Northern Virginia region. Thirty attorneys, twelve land use planners, three paralegals and over forty administrative support personnel are available to support the needs of the communities' landowners and developers.