

As Seen in The Wall Street Journal

**REAL ESTATE
& LAND USE**



Nan E. Walsh,
Managing Partner

Walsh, Colucci, Lubeley & Walsh, P.C.

Offering Practical Counsel in the Complex World of Commercial Real Estate, Land Use and Zoning, Business Law, and Litigation

“**T**he success of this law firm—and I’ve been in practice here for 31 years—starts with our clients,” says Nan Walsh, managing partner for Walsh, Colucci, Lubeley & Walsh, P.C. “From the very first contact, we offer our clients a technical analysis that considers and balances the cost and the likelihood of success. This is what sets our firm above and apart from the competition.”

Walsh, Colucci, Lubeley & Walsh is a boutique law practice that specializes in all aspects of land use and zoning, real estate transactions, land use litigation, and condemnation. Other core competencies include: complex commercial litigation, title insurance litigation, and trusts and estate planning. Their success begins with their clients and their diversity of work, which includes large-scale mixed-use development, historic preservation, LEED construction, affordable housing, public and private partnerships, educational and civic projects, and houses of worship. They provide all of their clients with thoughtful and sophisticated counsel grounded in practicality. “We are a mid-size firm with a large-firm client base. Our firm’s culture provides us with the right chemistry to meet client objectives,” explains partner Tom Colucci. “At the end of the day, our responsibility is to get the job done. We help our clients cross the finish line.”

Walsh, Colucci, Lubeley & Walsh prides itself on hiring attorneys who are “people persons” who immerse themselves in the communities they serve. “We are a community-based

firm,” Walsh explains. “We provide a reduced rate fee structure for non-profits, we provide pro bono services, and over the past 16 years we have raised more than \$1.2 million for the Juvenile Diabetes Foundation at our annual golf outing.”

With four offices spanning the better part of Northern Virginia, Walsh, Colucci, Lubeley & Walsh, has built a reputation for in-depth expertise and responsiveness to the increasingly complex legal problems their clients face. “Our clients always get a call back,” adds Walsh. “No case is too big or too small. Our key to success is a senior staff of specialists who are highly trained and always prepared, as well as young, bright, energetic associates who are eager to assist. We set the bar high for ourselves and for our clients.” This cohesive atmosphere allows the firm to efficiently deliver high-quality service and consistently meet deadlines. “The single most important attribute of Walsh, Colucci as a firm, and in how we practice law, is integrity. That is how a law firm stands the test of time,” Walsh says. Visit www.thelandlawyers.com.

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